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CURRICULUM VITAE

Mark N. Berman

Legal Experience:

- ❖ **Nixon Peabody LLP** (2003-2016)
Partner
 - Member of Financial Restructuring & Bankruptcy Practice Group
 - Member of Public Finance Group
 - Distressed Municipal Debt Team
 - Sports and Entertainment Team
 - Infrastructure Team
 - Member of Global Finance Group
 - Member of Leveraged Finance Team

- ❖ **Hutchins, Wheeler & Dittmar, P.C.** (1988 to 2003)
Stockholder
 - Chair Bankruptcy Practice Group
 - Chair Business Department

- ❖ **Widett, Slater & Goldman, P.C.** (1976-1988)
Associate and then Stockholder, Director

- ❖ **Office of the District Attorney, Suffolk County, Boston, MA**
 - Legal assistant, 1974-1976;
 - Major Violators' Division, 1976

Bar

Commonwealth of Massachusetts, 1977

Admissions:

State of New York, 2007

United States District Court:

District of Massachusetts, 1977

Southern District of New York, 2007

Eastern District of New York, 2007

United States Court of Appeals for the First Circuit, 1985

Supreme Court of the United States of America, 1985

Professional Activities:

American College of Bankruptcy

- First Circuit Regent, 2013 – 2017
- Member of the First Circuit Admissions Council, 2007-2021
- Member of the Distinguished Law Students Committee (First Circuit Representative), 2008-2011

- Member of the Education Committee (First Circuit Representative), 2010 to 2013
- Member of the First Circuit Education Committee, 2010-present, Chair: 2011 to 2013

Boston Bar Association (BBA)

- Member, Diversity Initiative Task Force of the United States Bankruptcy Court and the Boston Bar Association, 2018-present
- Chairman, BBA Business Law Section, 1995-1997
- BBA Legislative Steering Committee, 1997-1999
- Chairman, BBA Bankruptcy Law Committee, 1990-1992
- BBA Bankruptcy Law Section Steering Committee, 1999 to 2014
- Member, 1976 to 2016

American Bankruptcy Institute (ABI)

- Member, American Bankruptcy Institute's Commission to Study the Reform of Chapter 11, member of a committee assigned to study the subject of valuation in chapter 11 cases; chair of a subcommittee on the disclosure of financial information, 2012 to 2014
- ABI Law Review Editorial Board, 2007 to 2018
- ABI World Editorial Board, 2002 to 2007
- Legislation Committee, 1997-1998
- Co-Chair 10th Annual Northeast Bankruptcy Conference- Newport, RI (7/17/03-7/20/03)
- Co-Chair 11th Annual Northeast Bankruptcy Conference-Bretton Woods, NH (7/15/04-7/18/04)
- Co-Chair 12th Annual Northeast Bankruptcy Conference-Brewster, MA (7/14/05-7/17/05)
- Advisory Board, Annual Northeast Bankruptcy Conference
- Member, 1981 to present

National Association of Credit Management (NACM)

- Instructor, on-line courses in Business Law and Credit Law, 2003-2016
- Instructor, Credit Law, National Association of Credit Managers, in conjunction with NACM's National Credit Conference, Orlando, FL, 2003
- Instructor, New England Credit Institute of NACM New England, Inc, Business Law and Credit Law, 1989 to 2002

Gerson Lehrman Group (GLG)

- Consultant; December, 2004-present
- Recognition as a GLG Leader (top 3%)
- Council Member Advisory Committee

Client Security Board of the Supreme Judicial Court of the Commonwealth of Massachusetts

- Vice-Chair, 2001-2002
- Secretary/Treasurer, 2000-2001
- Member, 1997 to 2002

Strafford Publications

- Finance Law Advisory Board
- Bankruptcy Law Advisory Board

American Bar Association

- Member, 1977-present
- Fellow of the American Bar Foundation

Massachusetts Bar Association

- Fellow of the Massachusetts Bar Foundation

Turnaround Management Association

- Member, 1977- 2016

Loan Syndication & Trading Association

- Member; 2005-2016

Honors:

- Elected a Fellow of the American College of Bankruptcy (Inducted 2003-14th class)
- Elected a Fellow of the American Bar Foundation
- Elected a Fellow of the Massachusetts Bar Foundation
- Listed in *The Best Lawyers in America*, (Woodward and White, listing in each edition from 1989 to present) for work in the practice areas of Bankruptcy and Creditor Debtor Rights/Insolvency and Reorganization Law and Litigation-Bankruptcy
- Listed in *Marquis Who's Who*; *Who's Who in America*; *Who's Who in the World*; *Who's Who in American Law*
- Listed in *America's Leading Lawyers for Business* each year from 2004 to present, (published by Chambers USA)

- Listed in *Massachusetts Super Lawyers* each year from 2004 to present, (Law & Politics Magazine from the publishers of Boston Magazine)
- Listed in *New England Super Lawyers* for 2007 to present, (Law & Politics Magazine from the publishers of Boston Magazine)
- Listed in *Super Lawyers, Corporate Counsel Edition* for 2009 to present, (Law & Politics Magazine from the publishers of Boston Magazine)
- Listed in *Who's Who Legal (Law Business Research Ltd.): The International Who's Who of Business Lawyers, The International Who's Who of Insolvency & Restructuring Lawyers, 2006-Present*
- Listed in *Insolvency and Restructuring Lawyers*, (Legal Media Group Guide to the World's Leading, 2005)
- Listed in *Guide to the World's Leading Insolvency & Restructuring Lawyers*, (Legal Media Group, September, 2007 to present)
- Listed in *Boston's Best Lawyers* (Boston Globe, 2008 to present)

Publications:

Reorganizing Failing Businesses, ABA Business Bankruptcy Committees Third Revised Edition, worked on revisions to Chapter 22 "Derivatives," October, 2015;

Observations: Confirmation of the City of Detroit chapter 9 Plan of Adjustment, prepared as a Nixon Peabody Client Alert, November, 2014, also published by Law360 as an 'Expert Analysis' (a division of Portfolio Media, Inc.), November, 2014;

'Wither' the Equity Powers of the Bankruptcy Court, Harvard Law School Bankruptcy Roundtable, <http://blogs.law.harvard.edu/bankruptcyroundtable/posts/>
Posted May 27, 2014;

Chapter 9: Lessons Learned and What to Disclose, Authors: Mark Berman; Marc A. Levinson; Scott Richbourg; Hannah Sullivan, *Municipal Finance Journal*, Volume 34, Number 4, Winter 2014, pp.27-49;

Detroit in Context: Understanding Municipal Defaults and Bankruptcy, prepared for Bond Dealers of America, August, 2013, also published in *The Bond Buyer*, by Source Media, August 15, 2013;

A crack in the armor of the special revenue bond, prepared as a Nixon Peabody Client Alert, July, 2013, also published by Real Estate Finance Journal (a division of Thomson Reuters, Fall, 2013;

“New Outlooks on Bankruptcy and Restructuring Issues,” a chapter in a book *entitled Bankruptcy and Financial Restructuring Law 2013*, Published by Aspatore Books, a Thomson Reuters business, 2013;

The Enforceability in Bankruptcy Proceedings of Waiver and Assignment of Rights Clauses Within Intercreditor or Subordination Agreements, co-authored with David Lee, published in the Norton Journal of Bankruptcy Law & Practice (Vol. 20, Issue #6, December, 2011)

Subrogation Clause in an Intercreditor Agreement Successfully Transferred the Right to Vote on a Bankruptcy Plan co-authored with Dennis Drebsky and David Lee, published in Volume 7, Number 6 of Pratt’s Journal of Bankruptcy Law, p507, September, 2011;

An Update on Second Lien Financings and Intercreditor Agreements: Part III, co-authored with Jo Ann Brighton and published in the American Bankruptcy Institute Journal, Vol. XXX, No. 4, May, 2011;

An Update on Second Lien Financings and Intercreditor Agreements: Part II, co-authored with Jo Ann Brighton and published in the American Bankruptcy Institute Journal, Vol. XXX, No. 2, March, 2011;

Inside the Minds: Creditors’ Rights in Chapter 11 Cases, Published by Aspatore Books, a Thomson Reuters business, 2011;

An Update on Second Lien Financings and Intercreditor Agreements: Part I, co-authored with Jo Ann Brighton and published in the American Bankruptcy Institute Journal, Vol. XXIX, No. 10, December/January, 2010;

Response to Vacating Chrysler” published in the Norton Journal of Bankruptcy Law & Practice (Vol. 19, Issue 3, June 2010);

Handbook on Second Lien Loans & Intercreditor Agreements, Co-Authoring by Mark N. Berman and Jo Ann J. Brighton, Published by the American Bankruptcy Institute, May, 2009;

“*Secured Parties in U.S. Bankruptcy Proceedings*” published as a chapter in a publication entitled “*International Commercial Secured Transactions*” edited by David Franklin and Steven A. Harms for Carswell, a Division of Thomson Canada Limited, February, 2009;

“*The Top Five New Areas in 2008 for Bankruptcy & Restructuring*”, a streaming video seminar presented by ReedLogic Corporation, June 2008;

“*Bankruptcy Sales Prior to Plan Confirmation Do Not Qualify for Tax Exemption*” published as the feature article in the June 30, 2008 issue of Bloomberg Law Reports on Bankruptcy Law, Vol. 2, No. 26;

“*The Dura Decision: Junior Creditors Again Strike out Interpreting the Elusive X-Clause-What Might This Mean for Second-Lien Financings*” co-authored with Jo Ann Brighton and published in the American Bankruptcy Institute Journal, March, 2008;

“*District Court Provides Further Clarification that Equitable Subordination and Disallowance Risk will not Pass to Buyer who Acquires Claims in a Goof Faith Open Market Purchase*” published as the feature article in the October 15, 2007 issue of Bloomberg Law Reports on Bankruptcy Law, Vol. 1, No. 21.

“*District Court Decides that Equitable Subordination Runs with Claimant Not with Claim*” published as the feature article in the September 17, 2007 issue of Bloomberg Law Reports on Bankruptcy Law, Vol. 1, No. 17.

“*Hedge Funds Meet the Bankruptcy Process*” published in Pratt’s Journal of Bankruptcy Law, Vol. 2, Number 3, July/August, 2007;

“*Will the Sunlight of Disclosure Chill Hedge Funds? The Tale of Northwest Airlines*” co-authored with Jo Ann Brighton and published in the American Bankruptcy Law Journal, May, 2007;

“*Hedge Funds: Lessons Learned from the Radnor Decision*” co-authored with Jo Ann Brighton and published in the American Bankruptcy Law Journal, February, 2007;

“Second-Lien Financing: Part V: Who Gets What?” co-authored with Jo Ann Brighton and published in the American Bankruptcy Institute Journal, July/August, 2006;

“Second-Lien Financings: Part IV: Good, Bad and Ugly” co-authored with Jo Ann Brighton and published in the American Bankruptcy Institute Journal, June, 2006;

“Second-Lien Financings: Part III: Anecdotes-the Good, the Bad and the Ugly: Atkins-the Good” co-authored with Jo Ann Brighton and published in the American Bankruptcy Institute Journal, May, 2006;

“Second-Lien Financings: Part II: Anecdotes and Speculation-the Good, the Bad and the Ugly” co-authored with Jo Ann Brighton and published in the American Bankruptcy Institute Journal, March, 2006;

“Second-Lien Financings: Enforcement of Intercreditor Agreements in Bankruptcy, Part I: More Questions than Answers” co-authored with Jo Ann Brighton and published in the American Bankruptcy Institute Journal, February, 2006;

“Bankruptcy Policy: Implications for Second Lien Financings” American Bankruptcy Institute, December, 2005;

“Buying and Selling a Distressed Business” a chapter in a book entitled *“Buying and Selling a Privately Owned Business,”* published by Massachusetts Continuing Legal Education (MCLE), November, 2005; updated 2013 and 2015;

“Second Lien Financings: silence is golden” co-authored with Amanda Darwin, published in www.financerworldwide.com, November 2005;

“Second Lien Financings and the Intercreditor Agreement” co-authored with Amanda Darwin, published in Credit Investor News, September, 2005;

“Protecting a Lessee’s Section 365(h) Right to Possession after Rejection From a Sale of the Underlying Real Estate Free and Clear Of Interests” published on ABI World, June, 2005;

“Not So Fast! Delaware Court Reigns in Creditor Suits Against Ds & Os” published in the American Bankruptcy Institute Journal,

May, 2005;

“Plain Meaning and the Assumption (OR NOT) of a License of Copyrighted Software” published on ABI World, May, 2004;

“LLC Member Interest and Bankruptcy: Courts Begin to Sort Things Out” published on ABI World, November, 2003;

"Preference Exposure-Another Hurdle for a Debtor's Counsel to Overcome in the Search for Disinterestedness" published on ABI World, November, 2002;

"Will a Pre-Petition Avoidable Preference Keep You From Getting Paid?" published in "Credit Today," January 2002;

"Joint Check Agreements Spell Protection," published in "Credit News" the monthly publication of NACM New England, Inc., August 1993;

"Changes in Federal and State Rules Reduce Superfund Risks for Lenders" published in "Bankers & Tradesman," October, 1992;

"Environmental Decision Affecting the Credit Decision" published in "Credit & Collection Manager's Letter No. 2702, Business Credit," a publication of NACM, October 1992.

Education and Related Activities:

- Adjunct Professor, Northeastern University D'Amore-McKim School of Business, Courses in "Intro to Business", Fall Terms, 2014-2019; "Business Turnarounds", Graduate Program, Summer Terms, 2013-2019.
- Adjunct Professor, Northeastern University School of Law, Courses in "Business Bankruptcy", 2016-present; "Consumer Bankruptcy", 2017-present; "Secured Transactions", Winter Term, 2017.
- Adjunct Professor, Boston University School of Law, Course in "Bankruptcy & Creditors' Rights", Spring-2019.
- Coach of Northeastern University School of Law Team in the Duberstein Bankruptcy Moot Court Competition, 2019.

- Visiting Judge for Negotiation Exercise in the Finance Class, Harvard Business School, Professors Gilson, Moore and Mugford, 2002-present;
- Adjunct Professor, Boston College Law School, International Bankruptcy Course, Spring Semester, 2012;
- Brandeis University, Waltham, MA
Guberman Teaching Fellow and Lecturer, Intro to Law, 2008 and 2009,
- Boston College Law School, Newton Centre, MA, J.D. 1976;
Legal Assistance Bureau (Criminal Law Defender).
- Northwestern University, Evanston, IL, B.A., 1973;
Major-Political Science.

Community Activities:

- Participated in “Lawyer for the Day” program at the City of Boston Housing Court, March, 2010.
- Participated in Citizen Schools "Legal Apprenticeship Program", an after-school legal education program whereby approximately 10 inner-city middle school students visit the firm once per week for 10 weeks to learn about the litigation process and prepare for a mock trial, 2006;
- Class Facilitator, taught modules on “So You Want to Buy a Car”, “Credit and Credit Cards”, “Personal Finance” and “Consequences” to inner city high school students as part of the Financial Literacy Project of the Boston Bar Association and the United States Bankruptcy Court for the District of Massachusetts, 2006-present;
- Chair of Massachusetts Lawyers for Reilly, Member of Finance Steering Committee, Attorney General Thomas Reilly Gubernatorial Election Campaign, 2005-2006.
- Finance Committee, Senator John F. Kerry Re-Election Campaigns, Member 1996 and 2002, Presidential Election Campaign, Member 2003-2004; Co-Chair of the Massachusetts Lawyers for Kerry Committee, 2003-2004;
- Boston College Law School Moot Court Judge, assistance with Boston College Law School Bankruptcy Moot Court Team various times from 1976 to date;
- Claflin Art Committee, Newton, MA, Chairman, 1986;
- Horace Cousens Industrial Fund, Newton, MA, Trustee, 1981-86;

Lectures/Panels:

2016-2021

- Lecturer, periodic webinars for clients of Gerson Lehrman Group;
 - “Leveraged Bonds: Credit Document Overview”
 - “Secured Loans: Credit Document Overview”
 - “Section 363 Sales of Assets in Bankruptcy”
 - “Airline Bankruptcy Scenarios”
 - “Intercreditor Agreements and Their Enforceability in Bankruptcy Cases”
 - “Prepackaged Chapter 11 Bankruptcy Plans”
 - “The Use of Single Purpose Entities and Bankruptcy Remoteness”
 - “Municipal Bankruptcies”

-Interview, “MarketWatch-SectorWatch-U.S. corporate debt might be in bubble territory. What you should know.” August 2019
<https://www.marketwatch.com/video/sectorwatch/us-corporate-debt-might-be-in-bubble-territory-what-you-should-know/270A74BB-3077-4FC0-BCAE-BF875782525C.html>.

2015

- Panelist-“Current Developments in Hot and Emerging Areas of Bankruptcy – Vaccinations! Helping Clients Enhance Rights and Minimize Risk during the Bankruptcy Lull – Drafting and Negotiating Default, Rights Enforcement, Intercreditor and Other Provisions in Transactional and Litigation Documents – Why They matter!”, presented at the National Conference of Bankruptcy Judges, September 28, 2015.
- Panelist, “Intercreditor Agreements in Mezzanine and Second-Lien Loans: Structuring and Enforcing Key Provisions”, presented in a 90-Minute Teleconference Program sponsored by the Legal Publishing Group of Stafford Publications, December 1, 2015;
- Panelist-“Current Developments in Hot and Emerging Areas of Bankruptcy-Vaccinations! Helping Clients Enhance Rights and Minimize Risk during the Bankruptcy Lull-Drafting and Negotiating Default, Rights Enforcement, Inter-creditor and Other Provisions in Traditional and Litigation Documents-Why They Matter!,” presented at the National Conference of Bankruptcy Judges, September 30, 2015.
- Presented, “M&A Alternative”, presented to the M&A Club of Boston, June 16, 2015;
- Panelist, “Intercreditor Agreements in Mezzanine and Second-Lien Loans: Structuring and Enforcing Key Provisions”, presented in a 90-Minute Teleconference Program sponsored by

the Legal

Publishing Group of Stafford Publications, June 4, 2015;

- Panelist, “Lessons Learned from Detroit and Stockton: Municipal Distress, Illinois Pensions and Evolving Federal and State Law”, presented at the Nixon Peabody offices in Chicago, IL on March 19, 2015;
- Panelist, On-site discussion for the Public Finance Department of Citigroup, N.A. about the lessons to be learned from the City of Detroit and City of Stockton chapter 9 cases, Armonk, NY, March 17, 2015;
- Panelist, “Municipal Risk: Detroit and Stockton Bankruptcy Roundtable”, a roundtable discussion presented at Bloomberg, L.P. Headquarters in New York City, February 24, 2015;
- Panel presentation about the lessons to be learned from the City of Detroit and City of Stockton chapter 9 cases, presented at the Turnaround Management Association Northeast Chapter breakfast on January 30, 2015.

2014

- Panelist, “2014—A Notable Year in Municipal Bankruptcy”, December 2, 2014;
- Class Lecturer, Bankruptcy Deals (Intercreditor Agreements), Harvard Law School, Prof. Mark Roe, November 4, 2014;
- Panelist-“Chapter 9 Issues”, presented at the Speakers’ Dinner in conjunction with The Bond Buyer and Brandeis University 2014 Municipal Finance Conference, Boston, MA, July 31, 2014;
- Panelist-“Mountainside Chat-Discussion of Changes in Bankruptcy Law and Practice,” ABI Northeast Bankruptcy Conference, Stowe, VT, July 2014;
- Panelist-Webinar “Recent Developments in Municipal Finance: “General Obligation” Bonds, Chapter 9 Cases (Detroit/Stockton) and Beyond,” presented by Nixon Peabody LLP on June 25, 2014;
- Panelist-“Intercreditor Agreements in Bankruptcy: Maximizing Recovery for First and Second Lienholders,” presented in a 90-Minute Teleconference Program sponsored by the Legal Publishing Group of Stafford Publications, June 5, 2014;
- Panelist-“Chapter 9”, Boston Bar Association Bankruptcy Section Bench/Bar Conference, May 29, 2014;
- Presenter-“Muni Bond Investors: Challenges Facing Municipalities,” Philadelphia Association of Financial Professionals, Treasury Initiatives Conference, Valley Forge, PA, May 6, 2014;
- Panelist-“Intercreditor Agreements and Mezzanine Lenders:

Structuring Key Provisions to Protect Against and Minimize Lienholder Disputes,” presented in a 90-Minute Teleconference Program sponsored by the Legal Publishing Group of Stafford Publications, February 20, 2014;

2013

- Panelist-Webinar “Detroit in Context, A Chapter 9 Update,” presented by Nixon Peabody LLP on September 25, 2013;
- Panelist-“THE DETROIT BANKRUPTCY: A 360° View,” presented by Northeast Women in Public Finance, New York, NY, September 19, 2013;
- Panelist-“The City of Detroit Chapter 9 Issues”, presented at the Speakers’ Dinner in conjunction with The Bond Buyer and Brandeis University 2013 Municipal Finance Conference, Boston, MA, August, 2013;
- Lecturer, “Bankruptcy Law for the Entrepreneur”, Prof. Harlan Platt's Finance Class, Northeastern University, -Capstone School of Management, May 15, 2013;
- Panelist-“Judicial Panel-Confirmation Issues”, TMA-NYIC 7th Annual Symposium, Mohegan Sun Casino, May 10, 2013;
- Moderator-“Chapter 9: Lessons Learned and What to Disclose,” National Federation of Municipal Analysts Annual Conference, San Diego, CA, May 1, 2013
- Moderator-“The Auto Bankruptcies-A Look in the Rearview Mirror”, First Circuit Fellows of the American College of Bankruptcy and Boston College Law School, Boston, MA, March 22, 2013;
- Panelist-“Intercreditor Agreements and Mezzanine Lenders,” presented in a 90-Minute Teleconference Program sponsored by the Legal Publishing Group of Stafford Publications, March 14, 2013;

2012

- Panelist-"The Valuation Ingredient to a Case Strategy", Third Circuit Educational Subcommittee and the Western PA members of the American College of Bankruptcy, Pittsburgh, PA, October, 2012;
- Co-Lecturer-“Bankruptcy Provisions in Intercreditor Agreements”, Boston Bar Association Bankruptcy Section Bench/Bar Conference, May 10, 2012;
- Panelist-“Rhode Island Distressed Municipalities”, Nixon Peabody LLP Webinar, May 3, 2012;
- Co-Discussion Leader-"Rights and remedies of vendors in chapter 11, Withhold delivery except for cash pursuant to UCC 2-702, Suspend delivery on basis of reasonable grounds for insecurity

- until adequate assurance of performance by debtor is given? Is stay applicable to such remedies? Is vendor entitled to adequate protection? Due process concerns?", presented at a joint luncheon of the 1st and 3rd Circuit Fellows of the American College of Bankruptcy, March 16, 2012;
- Panelist-"Intercreditor Agreements and Mezzanine Lenders: Crafting Key Terms to Protect Against and Minimize Lienholder Disputes", presented in a 90-Minute Teleconference Program sponsored by the Legal Publishing Group of Stafford Publications, March 14, 2012;
 - Training: Municipal Bankruptcy-Nixon Peabody LLP Public Finance Associates, March 12, 2012;
 - Lecturer, "What to do When Your Customer Files Chapter 11," NACM Audio-Teleconferences, February 29, 2012;
 - Organizer and Presenter, "Valuation in Bankruptcy: The Courts, the Market and In the Eyes of the Beholder", Educational Program presented by the American College of Bankruptcy First Circuit Fellows, February 24, 2012;
 - Panelist, "International Law and Negotiations", Harvard Project for Asian and International Relations (HPAIR), February, 19,2012.

2011

- Panelist, "Chapter 9: Bankruptcy for Municipalities, J.P. Morgan Chase CLE, October, 2011;
- Moderator, "Intercreditor Agreements and their Impact on the Chapter 11 Process", ABI/UMKC Midwest Bankruptcy Conference, Kansas City, MO, September 16, 2011;
- Lecturer, Bankruptcy Law for the Entrepreneur", Prof. Harlan Platt's Finance Class, Northeastern University, -Capstone School of Management, April 16, 2011;
- Moderator, "Intercreditor Agreements & Their Impact on the Chapter 11 Process", ABI Annual Spring Meeting, National Harbor, MD, April 2, 2011;
- Webinar on "Municipal Bankruptcy-Chapter 9", presented by Nixon Peabody LLP, March 29, 2011.

2010

- Panelist-"Defaults and Workouts", presented at the Bond Buyer Transportation/P3 Conference, Miami, FL, November 8, 2010.
- Panelist-"Non-Traditional Cram Down of Creditor Claims and Interests", presented at the National Conference of Bankruptcy Judges, October 14, 2010.
- Panelist-"Seaside Chat-Discussion of Due Process Rights in

- Providing Notice in a Bankruptcy Case,” ABI Northeast Bankruptcy Conference, Brewster, MA, July 2007;
- Lecturer-“A Retrospective on What Happened to Retail in 2008 and 2009”, NACM- National Credit Congress and Exposition, Las Vegas, NV, May 19, 2010;
 - Panelist-“Enforcing Intercreditor Agreements in Bankruptcy New Developments”, presented in a 90-Minute Teleconference Program sponsored by the Legal Publishing Group of Stafford Publications, April 28, 2010 and repeated on July 7, 2010;
 - Panelist-“The Current Landscape in the Turnaround Industry”, Sponsored by Boston College Graduate Finance Association in conjunction with the Turnaround Management Association’s Northeast Chapter, April 6, 2010;
 - Panelist-“Commercial Real Estate Workouts & Remedies- Forbearance and Loan Modification Agreements”, Law Seminars International, March 24, 2010;
 - Panelist-“Pre-Bankruptcy Planning Strategies in Commercial Lending Effective Workout Tactics for Maximizing Recovery of Troubled Loans”, presented in a 90-Minute Teleconference Program sponsored by the Legal Publishing Group of Stafford Publications, January 19, 2010.

2009

- Moderator and Speaker-“The Automaker Bankruptcies: What Happened to Bondholders Once the Government Stepped In? Could Municipal Bondholders Suffer a Similar Fate?”, The Education Committee of the National Federation of Municipal Analysts Advanced Seminar on Bankruptcy and Workouts, October 15-16, 2009, Cambridge, MA;
- Lecturer-“Credit Enhancements”, NACM- National Credit Conference, Orlando, FL, June 17, 2009;
- Lecturer, “Is Your Customer Planning to File Chapter 11? What You Can Do to Protect Yourself,” NACM Audio-Teleconferences, April 8, 2009;
- Lecturer, “What to do When Your Customer Files Chapter 11,” NACM Audio-Teleconferences, March 4, 2009;
- Panelist-“Pre-Bankruptcy Planning Strategies in Commercial Lending Effective Workout Tactics for Maximizing Recovery of Troubled Loans”, presented in a 90-Minute Teleconference Program sponsored by the Legal Publishing Group of Stafford Publications, February 10, 2009, repeated on April 22, 2009;
- Lecturer, “Retail Bankruptcies,” presented to clients of Gerson Lehrman Group in New York, Boston and Chicago, January-March, 2009;

2008

- Co-Lecturer “Corporate and Bankruptcy Issues in Sports Stadium Financing,” presented to a joint meeting of the Boston Bar Association’s Commercial Finance Committee and Bankruptcy Section on October 22, 2008.
- Panelist-“Negotiating Intercreditor Agreements as Bankruptcy Filings Soar: Strategies for First and Second Lien Holders in an Uncertain Enforcement Environment”, presented in a 90-Minute Teleconference Program sponsored by the Legal Publishing Group of Stafford Publications, June 10, 2008.
- Lecturer-“What Exactly is the Subprime Mortgage Mess All About and if I’m not Selling to Construction...?”, presented to the NACM Advertising and Media Industry Group at the NACM-National Credit Conference, Louisville, KY, May 21, 2008;
- Lecturer-“What to do When Your Customer Files Chapter 11?”, NACM- National Credit Conference, Louisville, KY, May 21, 2008;
- Moderator-“The Fallout from the Subprime Lending Crisis- Analysis of the Crisis”, presented by the Center for Advanced Legal Studies, Suffolk University Law School, May 19, 2008
- Lecturer-“Intercreditor Agreements-Structuring, Negotiating and Enforcing,” presented as a workshop at the Insight Information 5th Annual Advanced Asset-Based Lending Conference in Toronto, Canada, May 8, 2008;
- Lecturer-“Intercreditor Agreements,” American Conference Institute program on “Secured Loans,” New York, February 26, 2008.

2007

- Panelist, “Commercial Law,” ABI Seminar conducted at Tufts University Fletcher School of Law & Diplomacy for Armenian Central Bankers, Economists and Lawyers, July 30, 2007;
- Program Moderator and Panelist, "Intercreditor Agreements," ABI Northeast Bankruptcy Conference, Newport, RI, July 2007;
- Presenter, “Common Problems Encountered in the Advertising and Media Industry When Someone Goes Bankrupt”, presented to the NACM Advertising and Media Industry Group at the NACM-National Credit Conference Las Vegas, NV, June 12, 2007;
- Presenter, “Credit Enhancements”, NACM- National Credit

- Conference, Las Vegas, NV, June 12, 2007;
- Presenter, "Credit Applications", NACM- National Credit Vegas, NV, June 13, 2007;
- Lecturer, "Letters of Credit as a Credit Enhancement," NACM Audio-Teleconferences, May 23, 2007;
- Panelist, "Intercreditor Agreements-Structuring, Negotiating and Enforcing," presented as a workshop at the Insight Information 5th Annual Advanced Asset-Based Lending Conference in Toronto, Canada, May 10, 2007;
- Lecturer, "Second Lien Financings and Intercreditor Agreements: Risks They Pose in Bankruptcies," presented via a Beard Group's Audio Conference on April 12, 2007,
- Lecturer, "The Use and Enforceability of Intercreditor Agreements in Second Lien Financing," presented to a joint meeting of the Boston Bar Association's Commercial Finance Committee and Bankruptcy Section on March 14, 2007.

2006

- "New Lenders," Panel Participant, ABI Winter Leadership Conference, Scottsdale, AZ, December 1, 2006;
- "Letters of Credit as a Credit Enhancement," Lecturer, NACM Audio-Teleconferences, November 13, 2006;
- "Getting Paid When the Customer Files a Bankruptcy: Reclamation Rights and the Priority Afforded Suppliers of Goods," Lecturer, NACM Eastern Regional Conference, Foxwoods Resort and Conference Center, Mashantucket, Connecticut, October 6, 2006;
- "Legal Fundamentals: Corporate Bankruptcy", presented to clients of Gerson Lehrman Group in New York, Boston and Chicago in September, 2006;
- "Anatomy of an Intercreditor Agreement," Workshop Instructor, American Conference Institute program on Second Lien & Intercreditor Arrangements, New York, September 26, 2006;
- "Seminar on Bankruptcy," Gerson, Lehrman Group, New York City and Boston, MA, September 12 and 19, 2006;
- "Views from the Bench," Program Moderator, ABI Northeast Bankruptcy Conference, Newport, RI, July 2006;
- "Business Bankruptcies," Lecturer, ABI Seminar conducted at Tufts University Fletcher School of Law & Diplomacy for Armenian Central Bankers, Economists and Lawyers, June 23, 2006;
- "Doing Business with a Chapter 11 Debtor," Lecturer, NACM-National Credit Conference, Nashville, TN, May 24, 2006;
- "Creditors' Committees," Lecturer, NACM New England, Inc. Annual Meeting, May 16, 2006;

- "Using a Credit Agreement to Your Advantage in Winning the Battle of the Forms," Lecturer, NACM Audio-Teleconference, May 1, 2006;

2005

- "Second Lien Financing," Panel Participant, ABI Winter Leadership Conference, Indian Wells, CA, December 2005;
- Massachusetts Continuing Legal Education (MCLE)-Annual Bankruptcy Forum, Chair of Panel on "Substantive Consolidation," October, 2005.
- Class Facilitator, Negotiation Exercise, Harvard Business School, Prof. Ronald Moore, September, 2005;
- NACM Audio-Teleconferences, "Creditors' Committees: Adapting to the Times," July 11, 2005.
- Mentor for Distinguished Bankruptcy Student for the First Circuit at the American College of Bankruptcy Annual Induction Ceremony and Educational Program, March, 2005;
- Planning Committee, American Bar Association, Bench Bar Bankruptcy Conference, March, 2005;
- Assistance to Boston College Law School team assembled to compete in the 13th Annual Conrad B. Duberstein Moot Court Competition, January-February, 2005;
- Judge for the Regional Rounds of the ABA Law Student Division's 2005 Client Counseling Competition, February, 2005.

2004

- Lecturer, The Law of Contracts-and Introduction, NACM-Eastern Regional Conference, Newport, RI, October, 2004.
- Lecturer, Business Bankruptcies, ABI Seminar conducted at Tufts University Fletcher School of Diplomacy for Armenian Central Bankers, June, 2004;
- Lecturer, The Formation of Creditors' Committees and their Selection of Professionals, NACM-National Credit Conference, Phoenix, AZ, May, 2004;
- Moderator, "Reflections: What I Wish Someone Had Told Me as New Attorney," part of The American College of Bankruptcy Foundation presentation of "Is Bankruptcy in Your Future? A Conference for First Circuit Law Students, March, 2004.

2003

- Presentation on Preference Issues to NACM's National Housewares/Consumer Product Manufacturers Industry Group, Cambridge, MA, August, 2003;

- ABI Northeast Bankruptcy Conference-Co-Chair, Newport, R.I., July, 2003;
- Instructor, Credit Law, NACM-National Credit Conference, Orlando, FL, May/June, 2003;
- "Reading Between the Lines of a Financial Statement," Massachusetts Continuing Legal Education (MCLE), Program Chair, March 2003.

2002

- "Reading Between the Lines of a Financial Statement," Massachusetts Continuing Legal Education (MCLE), Program Chair, June 2002;
 - "Bankruptcy Basics," presented to NACM New England, Inc., May 2002;
 - "What to Do When An Account That Owes You Money Files For Bankruptcy," presented to NACM New England, Inc., March 2002;
- #### 2001

- "Mammoth Mart: Twenty-Five Years Later-Severance Agreements in Bankruptcy," presented to the BBA Bankruptcy Section, October 2001;
- Panel Discussion at "Bankruptcy Conference 2001," MCLE Program, September 2001;
- " Officer and Director Liability," Program Chair, ABI Northeast Bankruptcy Conference, Stowe, VT, July 2001;
- "Structuring, Negotiating and Confirming a Plan of Reorganization," MCLE Program on "Business Bankruptcies: Chapter 11 Filings," June, 2001;
- "The Equal Credit Opportunity Act and Regulation B As They Apply to Business Credit," presented to NACM New England, Inc., May

2000

- Panel Discussion at "Bankruptcy Conference 2000," MCLE Program, September, 2000;
- "Structuring, Negotiating and Confirming a Plan of Reorganization," MCLE Program on "Business Bankruptcies: Chapter 11 Filings," June, 2000;
- "The New Value Exception to the Absolute Priority Rule," presented at Law Education Institute, Inc. 2000 Winter CLE Conference, Vail, CO, January 2000.

1999

- "Preventive Law," presented to NACM Connecticut, Inc. at the Eastern Regional Conference, Newport, RI, October 1999;
- "Selected UCC and Bankruptcy Issues," presented to NACM's National Primary Copper & Aluminum Trade Credit Group, May 1999;
- "Structuring, Negotiating and Confirming a Plan of Reorganization," MCLE Program on "Chapter 11 Filings," March, 1999;
- "The Supreme Court's 1998 Bankruptcy Decisions," presented at Law Education Institute, Inc. 1999 Winter CLE Conference, Vail, CO, January 1999.

1998

- "Structuring, Negotiating and Confirming a Plan of Reorganization," MCLE Program on "Chapter 11 Filings," March, 1998;
- "Panel Discussion on Bankruptcy Law," presented to the Young Lawyers Committee of the BBA, February 1998;
- "What Every Franchisor Should Know About A Franchisee's Bankruptcy," presented at Law Education Institute, Inc. 1998 Winter CLE Conference, Vail, CO, January 1998.

1997

- "The New World of Creditors' Committees," Program Chair, ABI Winter Leadership Conference, Carlsbad, CA, December 1997;
- "Panel Discussion on Selected Bankruptcy Law Subjects," New England District of the Commercial Law League, May 1997;
- "Waivers of the Automatic Stay and Other Bankruptcy Provisions in Pre-Bankruptcy Workout Agreements," presented at Law Education Institute, Inc. 1997 Winter CLE Conference, Vail, CO, January 1997.

1996

- "Bankruptcy Panel-Issues Involved in Making Peace or Buying Time from a Lender," presented to the Turnaround Management Association of N.E., May, 1996;
- "Bankruptcy Provisions in Pre-Bankruptcy Workout Agreements," presented at Law Education Institute, Inc. 1996 Winter CLE Conference, Vail, CO, January 1996.

1994

- "Bankruptcy Reform Act of 1994," presented to NACM New England, December, 1994;
- "Credit Application," presented to NACM New England, Inc. at the Eastern Regional Credit Conference, October 1994;
- "Personal Guaranties," presented to NACM New England, Inc. at the Eastern Regional Credit Conference, October 1994;
- "Bankruptcy's Impact on Cleanup Responsibilities," Professional Education Systems, Inc. Program on "Financing 21E Cleanups: Who Pays the Bill, How, and Through What Incentives? Massachusetts," June 1994;
- "Effective Mortgage Foreclosure Techniques in Massachusetts," National Business Institute, Inc. Program, March, 1994.

1993

- "Asset Protection Techniques That Work," MCLE Program, November, 1993;
- Moderator, "Bankruptcy Court Practice, Bench Meets Bar," BBA Bankruptcy Law Committee, May 1993.

1992

- "Divorce/Bankruptcy-In re Perry, 131 B.R. 753 (Bankr. D. Mass. 1991)," presented as part of the "Recent Developments in Bankruptcy Law" at the MBA Midyear Meeting, January 1992 and then presented at the MBA's Annual Meeting, June, 1992;
- "Environmental Issues Affecting the Credit Decision," NACM-Metal Producers, Fabricators and Distributors Group Industry Day, May 1992;
- "Debtor's Power to Avoid Judicial Liens," National Consumer Law Center Program on "Objecting to Secured Claims in Consumer Cases," May, 1992;
- "Bankruptcy Update '92," MCLE Program, February, 1992.

1991

- "When Personal Injury Claims Meet Bankruptcy," MCLE Program, September, 1991;
- "Fundamentals of the Automatic Stay," MCLE Program-
- "Vanquishing the Automatic Stay in Bankruptcy," May, 1991;
- Program Chair, 8th Annual New England Bankruptcy Law Conference-MCLE, February 1991.

1990

- "Pensions and IRA's in Bankruptcy," MBA Program "Recent

developments in Bankruptcy and Commercial Law," November 1990.

1989

- "Transferring a Business in a Debtor's Chapter 11 Plan," MCLE Program "Have I got a Deal For You--The Purchase and Sale of Major Assets and Businesses in Bankruptcy," March 1989;
- "Leveraged Buyouts" for the NACM Graduate School of Credit and Financial Management, Dartmouth, NH, June 1989;
- "General Overview of insolvency and Bankruptcy Law and Selected Healthcare Issues in Bankruptcy," MCLE Program- "Health Care; Surviving in Massachusetts in the 1990's," November 1989.