

RÉSUMÉ

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EMPLOYMENT

Chairman, NG Capital, LLC Chairman & Co-Founder of private venture firm. Current projects include a biotech startup and a social commerce startup. Biotech is developing an extractive process of biochemicals from marine sources; social commerce startup is developing a platform for online retail sales of regional craft snack foods.. HQ'ed in the U.S., but active in U.S., Taiwan and PRC. 2017 to present.

Adjunct Professor, Northeastern University School of Law Teaching “Global Regulation and Business Strategy” (International Trade Law) to law school students in NUSL’s Masters in Legal Studies program.. Fall 2020 to present

Chairman & Founder, New Garden Education Group, Beijing. Co-founder & CEO of this developer & manager of Chinese schools. Company also distributes curriculum materials, designs & delivers teacher training programs in China. Set corporate policy & strategy, investor relations, evaluate locations, overall management. March 2005 to 2017

Professor of Economics & Business, The Beijing Center for Chinese Studies. Teach courses in the appropriate areas for non-Chinese students studying in China. January 1999 to 2008.

Associate Dean & Professor, Beijing International MBA Programs at Peking University (BiMBA), Beijing. BiMBA is the top ranked international MBA program in China and is a joint venture between the China Center for Economic Research (CCER) at Peking University and Fordham University on behalf of a consortium of 26 U.S. universities. Responsible for corporate relations, external and alumni relationships, and fund-raising. Also responsible for teaching in the area of strategic management, entrepreneurship, etc. Concurrently on the faculty of the Beijing Center for Language and Culture, an affiliated undergraduate program. Sept. 2003 to March 2006.

Executive Director, American Chamber of Commerce, People’s Republic of China (AmCham-China), Beijing. Responsible for overall management of organization, under an elected Board of Governors. Main responsibilities include U.S. & Chinese Government relations; providing services to members including extensive speaker, seminar & training programs. Manage Chamber’s Washington lobbying activities (production of position papers, manage Washington representative office, schedule visits, etc.). Publisher for a wide range of publications including periodic surveys (Real Estate, Salary, Business Climate), annual Directory, monthly *China Brief* Magazine, annual economic White Paper. Manage annual election. Coordinate and manage activities of 20 staff and +/- 125 key volunteers. 1998 – 2003.

Mitsui Professor of Business, School of International Business Management, University of International Business & Economics (UIBE), Beijing. Teach business courses (finance, operations & quality, marketing) to undergraduate and graduate students. Conduct research on Sino-foreign Joint Ventures, manage consulting projects involving graduate students. Professorship was endowed by the Mitsui Corporation. 1996 to 1998. Visiting Professor, 1998 to present.

Managing Director, Omega Management Ltd., Hong Kong. Company was affiliated with the Hong Kong office of Ernst & Young Management Consultants Limited and was active in East Asia and the US in the following areas:

- Consulting activities for organizations in service, manufacturing, government, health care, finance, transportation, and education sectors. Consulting in areas of Total Quality Management, ISO-9000, and Process Redesign, as well as China market studies (US & Asia)
- Forensic Financial and Economics services. (US)
- Institutional Bond portfolio advisory and management services. (US)

Co-founder of company. 1985 to 1996. Company moved from US to Hong Kong in 1994.

Tutor, University of Paisley (Scotland) Hong Kong programs. Teach quality and management courses to undergraduate & graduate Hong Kong students in computer- based programs. 1995 to 1996.

Adjunct Professor, Cardinal Stritch College, Programs in Management for Adults

(Minnesota, USA). Taught courses in Masters & Bachelors degree programs including organizational analysis & design, management & organizational development, strategic planning and business ethics. Also acted as advisor for undergraduate and graduate students in management. 1990 to 1994.

Assistant Vice President, StanChart Business Credit (Chicago, Illinois office). Asset-based Financial services; included business development activities for finance company subsidiary of Standard Chartered Bank (Hong Kong) in 5 state area in the US in asset-based finance business. Business was primarily Leveraged Buyouts. Left to manage investment portfolios of former clients. 1988-1989

Account Executive, Institutional Bond Dept., M.H.Novick & Company, Inc. Financial consultant to Banks, Credit Unions, Bank Trust Depts., and selected individuals on bond market, interest rates, portfolio strategy, and investment selection. Mutual Funds coordinator. M.H.Novick & Co., Inc. was the Minnesota affiliate of Bear, Stearns & Co., New York. 1986 to 1988.

Adjunct Instructor, Graduate Programs in Management, Univ. of St. Thomas (St. Paul, Minnesota). Taught post-graduate level courses and seminars in areas including finance and securities markets and strategies, economics, etc.; 1984 to 1988.

Assistant Vice President/Division Manager, TCF Financial Corp. (Minneapolis, Minnesota). Responsible for business planning, staffing, systems and execution for division. Built outstanding loan portfolio from zero to US\$30,000,000 in three years. Portfolio included accounts receivable and inventory lines of credit, equipment financing, real estate, leveraged acquisitions, leases, etc. 1983 to 1986.

Assistant Vice President, CIT Commercial Finance Company (Chicago, Illinois). Responsible for all business development activities for the largest independent finance company in the U.S. for a 5 state area in industry segment (asset-based finance and leveraged buyouts). Left when company was sold to Manufacturers Hanover Corp. 1982 to 1983.

Vice President/Nat'l Credit and Operations Manager, GELCO Equip. Leasing Co. (now part of GE Credit) Minneapolis, Minnesota). Responsible for all credit, operations, legal documentation, etc. for general equipment leasing division of this NYSE listed corporation. Assets under management totaled over \$50,000,000. Left after parent company discontinued business and division was merged into parent. 1981 to 1982.

Loan Officer - Various commercial banks (**Bank of America and Tokai Bank**) in California. Majority of Responsible for relationships with mid-market businesses secured by accounts receivable and inventory as well as equipment financing and real estate. 1975 to 1981.

EDUCATION

M.L.S. (Masters in Legal Studies), Northeastern University School of Law, Boston, MA, 2020
Ph.D., Business Administration, University of Santa Barbara, Santa Barbara, Ca; 1995.

Dissertation: "Total Quality Management as a Strategic Competitive Advantage".

M.B.A., Management and Finance; Drucker Management Center, Claremont Graduate University, Claremont, Ca.; 1975. Thesis: "Inflationary Structural Changes in the World Economy Since Bretton Woods"; Graduate Advisor: Peter F. Drucker. Two year assistantship as Ombudsman of the Claremont Colleges (1973-1975).

B.A., Philosophy, History of Religion; University of Vermont, Burlington, Vt.; 1970.

ACTIVITIES

Member, **Development Review Board, Town of Elmore**, Vermont. 2021 to present; Vice-Chair 2024-2025; Chair 2025-2026.

Member, **Green Mountain Chamber Music Festival**; Vice President, 2025-2026.

President, **Rotary Club of Beijing**, July 2006-2007; Member – **Rotary Club of Beijing** (2003 – 2016). Board of Directors, 2004-2007.

Board of Directors, **Jane Goodall Institute (China)** (2008 - 2016).

Vice-Chairman and Member of the Board of Governors, American Chamber of Commerce, PRC (2005)

Member – **American Chamber of Commerce**, PRC (2003 – present/ ex-officio, 1997-2003). Founder, AmCham Education and Training Forum (2003 – 2004). Member, AmCham Public Policy Committee (2003)

President and Board Member (MN) - **U.S.-China Peoples Friendship Association** (1992-94)

Member - Minneapolis/Harbin (PRC) Sister City Committee & Minnesota/Shaanxi Sister-State / Province Committee (1993-1994)

Certificate - Elementary Putonghua (Mandarin), Hong Kong Management Assoc. (1994).

Studied through intermediate level at University of Hong Kong (1995-96).

Member - **TQM Development Group** (Hong Kong) (1995 - 1996)

Member - **American Society For Quality Control** (ASQC) International Division (1993 to 1997)

Member - **Quality Management Alliance** (1992-1994); Chairman (1993).

National Member - **American Society for Training & Development (ASTD)** (1990-1993) ASTD

Organization Development Professional Practice Area (ASTD Networks in Total Quality Management and Employee Involvement)

Member - Board of Directors, **National Commercial Finance Association** (1985, 1986)

LANGUAGES

English (native), French (past fluency, now rusty), Mandarin Chinese (conversationally fluent)

OUTSIDE INTERESTS

Reading, Skiing, bicycling, photography, Chinese language and culture, travel

PUBLICATIONS AND PRESENTATIONS

Author:

“China’s WTO Accession: The Larger Picture”, in China’s Century, John Wiley, March 2001.

“A Management Revolution -The Shift from Quantity to Quality”, International Executive Development Program, Johns Hopkins-Nanjing University China Center, Nanjing, China, 1997.

“Variation, Statistical Process Control & Control of Defects” , International Executive Development Program, Johns Hopkins-Nanjing University China Center, Nanjing, China, 1997.

"The Bottom Line on Quality: Total Quality Management as a Competitive Advantage"; proceedings of the International Symposium on Total Quality Management 1995. Manufacturing Engineering Department, City University of Hong Kong, March 1995.

"The Middle Kingdom Emerges: The Development of Securities Markets in China"; International Studies Symposium, Dean Robert K. Woetzel Memorial Lectures, University of Santa Barbara, July 1992.

"Total Quality Management as a Strategic Competitive Advantage"; Unpublished Ph.D. dissertation. University of Santa Barbara, Santa Barbara, CA. July 1995.

"An Overview of Total Quality Management", Touchstone Management (training manual), (1992)

"Leadership for Quality", Touchstone Management (training manual), (1991)

"Decision Making, Problem Solving and Teams", Touchstone Management (training manual), (1992).

"Managerial Economics" (Study Guide), University of Santa Barbara (1993)

"Business Economics" (Study Guide), University of Santa Barbara (1993)

"International Economics" (Study Guide), University of Santa Barbara (1993)

Publisher:

AmCham Annual Directory – 1998, 1999, 2000, 2001, 2002, 2003.

China Brief – monthly limited circulation magazine

AmCham 1998 Education Report

AmCham 1998 Real Estate Survey

AmCham 1998 White Paper on the Chinese Economy*

1999 White Paper on the Chinese Economy*

2000 White Paper on the Chinese Economy*

2001 White Paper on the Chinese Economy*

2002 White Paper on the Chinese Economy*

2003 White Paper on the Chinese Economy**

*-- publisher as well as co-writer and co-editor

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